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## BOARD OF HEALTH – FINANCE COMMITTEE

### Agenda for February 14, 2025 at 9:00 AM

1. Call to Order
  - a. Roll Call
  - b. Approval of the Agenda\*
2. Public Comment
3. Unfinished Business
  - a.
4. New Business
  - a. Additional FOB doors Hillsdale\*
  - b. No Wrong Door Grant Staffing
  - c. Audit Presentation – Scheduled for March or April
  - d. NSIP Reductions
  - e. Purchase of VOIP Phones\*
5. Public Comment
6. Commissioner Comments
7. Adjournment - Next meeting: Full Board meets on February 27, 2025, next Finance Committee Meeting February 14, 2025.

Public Comment:  
For the purpose of public participation during public hearings or during the public comment portion of a meeting, every speaker prior to the beginning of the meeting is requested but not required to provide the Board with his or her name, address and subject to be discussed. Speakers are requested to provide comments that are civil and respectful. Each speaker will be allowed to speak for no more than three (3) minutes at each public comment opportunity.

# PUBLIC COMMENT

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226 Gladys St  
 Portage, MI 49002  
 (269) 290-6449  
 sales@michigansecurityandlock.com

# Estimate

<b>ESTIMATE#</b>	1059404702
<b>DATE</b>	01/24/2025
<b>PO#</b>	

CUSTOMER
Branch District Health Dept Hillsdale 20 Care Drive Hillsdale , MI 49242 (517) 437-7395

SERVICE LOCATION
Branch District Health Dept Hillsdale 20 Care Drive Hillsdale, MI 49242 (517) 437-7395

DESCRIPTION
<p>Hillsdale            3 interior doors Lower Level at hillsdale building            - Mechanical/Furnace            - Dental clinic            - Elevator Door</p> <p>Scope of work for Michigan security and lock to update 3 doors with access control at the Branch District Health Dept Hillsdale location            MSL shall provide and install on 3 interior doors the Vanderbilt SMS security card reader system that shall be controlled with the current Branch District Health Dept SMS software.</p>

## Hillsdale

Description	Qty	Rate	Total
Vanderbilt VRINX Reader Interface_x000D_ Includes: (1) NEMA 1 rated enclosure 8.25" x 7.5" x 3.5", (1) VRINX Reader_x000D_ Interface Board - Connects to 1 credential reader with (4) unsupervised contact_x000D_ inputs and (2) 1A output relay, on-board tamper switch connection. Power_x000D_ Requirements: 1A @ 24 VDC minimum power supply (sold separately). Can be_x000D_ power locally with the SMS-3APS or via the VRCNX-R via RS-485 protocol. UL_x000D_ 294 Listed.	3.00		
HES   5200C-12/24D-630   10590404 Door Electric Strike, 12/24 VDC, 0.24/0.12A, 1500 Lb Static Load, Satin Stainless Steel, With Faceplate	3.00		
GENERAL LOCK   LX280N 626 C 234 S ANSI	3.00		
HID GLOBAL CORPORATION   920PTNNEK00000 _x000D_ MultiClass Reader, RP40, Wall Switch, HID/AWID/EM4102 Prox, SIO/SEOS + Legacy, 3.00 Std Ver. 1 Keypad, Wiegand, Pigtail Cable: 18" (0.45m), 1del LED: Red, Response: Green LED, 1 Beep, Black	3.00		

Description	Qty	Rate	Total
Connectors	3.00		
Hours Labor to install	15.00		
Exempt		0.00%	0.00

**CUSTOMER MESSAGE**

This quote is valid for the next 30 days, after which values may be subject to change. This signed proposal or purchase order shall be required for all work. The signed proposal shall become the Contract between all parties. Specific fees and payment terms will be included in each proposal with previous credit approval and credit verification. A 50% deposit shall be required when proposal is accepted. Balance due upon completion of services.

**Estimate Total: \$6,549.00**

**PRE-WORK SIGNATURE**

Signed By:

**Health Officer's Report to the Finance Committee for February 14, 2025**  
**Prepared by: Rebecca A. Burns, M.P.H., R.S.**

**AAA IIIC Grant Staffing for No Wrong Door 2025:**

This is a collaborative project of AAA IIIC (Branch and St. Joseph), AAA IIIB (Barry, Calhoun), and AAA IIIA (Kalamazoo) and Disability Network of Southwest Michigan with the grant being proposed by CareWell Services (AAA IIIB).

MDHHS informed CareWell Services that the proposal was recommended for funding pending application revisions. Due to funding limitations, the awarded rate was lower than the original application request. The portion of the funding to be allotted to AAA IIIC is:

SHIP ("state health insurance program" –Medicare Counseling) \$6,588 – intent is to subcontract this to Branch COA and St. Joseph COA 50/50.

Person-Centered Options Counseling \$148,965 – AAA staff time, indirect, space, computers/cell phone, marketing, start up costs for IT/Software, etc.

Total award: \$155,553 (This is a 7-month award, renewable for up to 5 years)

**Grantee:** Branch-St. Joseph Area Agency on Aging  
570 N. Marshall Road  
Coldwater, MI 49036

P.O. Box 30676  
Lansing, Michigan 48909

No: 2025-4  
Date: 01/30/2025

Statement of Grant Award for the Period: 10/1/2024-3/31/2025

Federal Identification Number: 38-3411829

Vendor Number: CV0042132

Contract Number: E20254946

UEI Number: K965JNNNJU66

Fund Source	Prior Award	This Award	FY 2025 Award (Before Transfers)	FY 2025 Transfers	FY 2025 Total Award	FY 2024 Unspent Funds	Total of FY 2025 Award & FY 2024 Unspent Funds
Fed Admin III-B	5,320	449	5,769		5,769		5,769
Fed Admin III-C1	7,376	673	8,049		8,049		8,049
Fed Admin III-C2	4,975	453	5,428		5,428		5,428
Fed Admin III-E	2,488	216	2,704		2,704		2,704
State Admin Alt Care	693	62	755		755		755
State Admin HDM	2,841	253	3,094		3,094		3,094
Title III-B Supportive Services	46,928	3,967	50,895		50,895	3,785	54,680
Title III-C1 Congregate Meals	65,063	5,953	71,016		71,016	493	71,509
Title III-C2 Home-Delivered Meals	43,889	3,996	47,885		47,885	467	48,352
Title III-D Preventive Health	3,597	292	3,889		3,889	2,728	6,617
Title III-E Natl. Family Caregiver	21,952	1,908	23,860		23,860		23,860
Title VII-A Ombudsman	0	0	0		0		0
Title VII EAP Elder Abuse Prevention	0	0	0		0		0
Nutrition Services Incentive Program (NSIP)	26,781	(12,598)	14,183		14,183	55	14,238
State Access Services	3,254	650	3,904		3,904		3,904
State Aging Network Services (ANS)	5,074	1,014	6,088		6,088		6,088
State Alternative Care	12,718	2,619	15,337		15,337		15,337
State Care Management	33,431	6,683	40,114		40,114		40,114
State Caregiver Support	1,780	356	2,136		2,136		2,136
State Congregate Meals	1,051	211	1,262		1,262		1,262
State Home-Delivered Meals	52,156	10,741	62,897		62,897		62,897
State In-Home Services	86,586	17,309	103,895		103,895		103,895
State Merit Award (MATF)	14,424	2,884	17,308		17,308		17,308
Michigan State Ombudsman (MSO)	0	0	0		0		0
State Nursing Home Ombudsman (NHO)	0	0	0		0		0
State Respite Care	18,883	3,775	22,658		22,658	8,299	30,957
Total	461,260	51,866	513,126		513,126	15,827	528,953

**Remarks:**

- Award is hereby made in the amount and for the period shown above on the basis of the approved application, budget, other supporting documentation, and attached provisions and conditions.
- Award is to be used to implement the multi-year plan (MYP) and Annual Implementation Plan (AIP) as approved by the Michigan Commission on Services to the Aging.
- Award is conditionally approved subject to and contingent upon the availability of funds.



Meghan E. Groen, Senior Deputy Director  
Behavioral and Physical Health and Aging Services Administration



TELNET

# TelNet Proposal

TelNet Worldwide  
21005 Lahser Road  
Southfield, MI 48033

**TelNet Worldwide Quote Prepared for Branch-Hillsdale-St. Joseph Community Health Agency** **Term: 36Months**

Prepared on: January 21, 2025

Expires on: February 28, 2025  
Payment terms: Net 20

**Quote Prepared for:** **Quote Prepared by:**

Justin Hicks  
1110 Hill Street  
Three Rivers, MI  
49093  
P: (517) 279-9561 x 124  
hicksj@bhsj.org

Sara Clancy  
TelNet Worldwide  
Account Manager  
P: (248) 485-7083  
sclancy@telnetww.com

## Cloud PBX Bundle

PRODUCT	UNIT PRICE	QTY	Monthly Total	Non Recurring Total
<b>Yealink T54W Desk Phone (Purchase)</b>	\$187.50	83	\$0.00	\$15,562.50
<b>Yealink T33G Desk Phone (Purchase)</b>	\$90.00	34	\$0.00	\$3,060.00
<b>Subtotal:</b>		<b>117</b>	<b>\$0.00</b>	<b>\$18,622.50</b>

**MONTHLY TOTAL: \$0.00** **NON RECURRING TOTAL: \$18,622.50**



**TELNET**

TelNet Worldwide  
21005 Lahser Road  
Southfield, MI 48033

Rates will only apply to the services that have been purchased

<b>Cloud PBX Call Plan</b>	<b>Local</b>	<b>Intralata</b>	<b>Interstate</b>	<b>Intrastate</b>	<b>Toll Free</b>	<b>Intl</b>
Unlimited Nationwide Calling	0.00	0.00	0.00	0.00	0.022	Market Rate
International Calling	0.00	0.00	0.00	0.00	0.00	Market Rate
Meet-Me Conferencing (per call, per leg)	0.039	0.039	0.039	0.039	N/A	N/A





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# QUOTE CONFIRMATION

**ALAN ELLIOT,**

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PGDP836	12/30/2024	PGDP836	7216762	<b>\$15,294.30</b>

### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Yealink SIP-T54W - VoIP phone - with Bluetooth interface with caller ID - 3</a> Mfg. Part#: SIP-T54W UNSPSC: 43191511 Contract: MARKET	83	5636163	\$150.00	\$12,450.00
<a href="#">Yealink SIP-T33G - VoIP phone - 5-way call capability</a> Mfg. Part#: SIP-T33G Contract: MARKET	34	6370213	\$74.99	\$2,549.66

<b>SUBTOTAL</b>	\$14,999.66
<b>SHIPPING</b>	\$294.64
<b>SALES TAX</b>	\$0.00
<b>GRAND TOTAL</b>	<b>\$15,294.30</b>

PURCHASER BILLING INFO	DELIVER TO
<b>Billing Address:</b> BRANCH HILLSDALE-ST JOSEPH COMM HEA ACCTS PAYABLE 570 MARSHALL RD COLDWATER, MI 49036-8252 <b>Phone:</b> (517) 437-7395 <b>Payment Terms:</b> Net 30 Days-Healthcare	<b>Shipping Address:</b> BRANCH HILLSDALE-ST JOSEPH COMM HEA ALAN ELLIOT 570 MARSHALL RD COLDWATER, MI 49036-8252 <b>Phone:</b> (517) 437-7395 <b>Shipping Method:</b> DROP SHIP-GROUND
	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



## Sales Contact Info

**Jessica Reinken** | 800.808.4239 | [jessica.reinken@cdwg.com](mailto:jessica.reinken@cdwg.com)

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$15,294.30	\$443.69/Month	\$15,294.30	\$505.94/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

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This order is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager.

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**Your Sales Rep - Donald Stefanie**



716-213-6906  
 dons@voipsupply.com  
 80 Pineview Dr  
 Amherst, NY 14228  
 www.voipsupply.com

**Billing Information**

Justin Hicks  
 BHSJ Community Health Agency  
 570 Marshall Rd  
 Coldwater, Michigan 49036  
 United States  
 5172799561



**Shipping Information**

Justin Hicks  
 BHSJ Community Health Agency  
 570 Marshall Rd  
 Coldwater, Michigan, 49036  
 United States  
 5172799561

Your quote #26494759, Feb 11th, 2025:

Account Number: **1216313**

Account Name: **Branch-Hillsdale-St. Joseph**

Product	Qty	Price	Total
 Yealink SIP-T54W IP Phone w/ Built-In Bluetooth and Wi-Fi 1301081 SKU: 02-126350	83	\$149.78	\$12,431.74
 Yealink T33G Entry Level Gigabit PoE Color IP Phone 1301046 SKU: 02-129467	34	\$69.91	\$2,376.94

This quote expires on March 11th, 2025

**Other Shipping Options**

Federal Express - Home Delivery	<b>\$409.55</b>
Federal Express - Express Saver	<b>\$747.64</b>
Federal Express - 2 Day	<b>\$754.76</b>
Federal Express - Standard Overnight	<b>\$1,143.34</b>
Federal Express - Priority Overnight	<b>\$1,248.39</b>

Subtotal	\$14,808.68
Shipping Federal Express - Home Delivery	\$409.55
Tax	\$0.00
<b>Grand Total</b>	<b>\$15,218.23</b>

[Checkout Now](#)



**Donald Stefanie**

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