

BOARD OF HEALTH – PROGRAM, POLICY, & APPEALS COMMITTEE Agenda for October 17, 2022 at 1:00 PM

Meeting Location: Branch County Courthouse, Commissioner's Meeting Room, 31 Division St., Coldwater, MI

- 1. <u>Call to Order</u> a. Roll Call
- 2. Public Comment
- 3. <u>New Business</u>
 - a. CW Building lease
 - b. Health Officer Contract
 - c. Employer Sponsored Health Insurance
- 4. Public Comment
- 5. Adjournment

Public Comment:

For the purpose of public participation during public hearings or during the public comment portion of a meeting, every speaker prior to the beginning of the meeting is requested but not required to provide the Board with his or her name, address and subject to be discussed. Each speaker will be allowed to speak for no more than three (3) minutes at each public comment opportunity. Board of Health By-laws, Article V, Section 3



Board of Health Update Lease Negotiations with Branch County

Direction from Board of Health meeting of September 22nd.

- Finish paying the debt from the remodel
- Establish \$1 per year rent once debt is paid
- Establish a capital improvement fund as developed for the other 2 buildings

Activities since the 9/22 Board of Health meeting.

- Held an in-person meeting with Administrator Norman, Commissioner Houtz, Theresa Fisher, and Rebecca Burns on October 4th
 - Administrator Norman presented a new Proposed Lease which he indicated was a response to Health Dept. board member requests. His proposal uses present value/future value as the premise for bond repayment. The proposal, which he presented to the Branch County Commissioners and was unanimously accepted is:
 - Beginning in 2024 the County will transfer \$300 of the monthly installment of \$5,6694.28 and retain that amount in a Capital Improvement Fund (CIF). Beginning in 2029 the County will transfer \$500 of the monthly installment of \$5,6694.28 and retain that amount in a Capital Improvement Fund (CIF). Beginning in 2033 the County will transfer \$800 of the monthly installment of \$5,6694.28 and retain that amount in a Capital Improvement Fund (CIF). Beginning in 2038 the County will transfer \$2,000 of the monthly installment of \$5,6694.28 and retain that amount in a Capital Improvement Fund (CIF). The CIF will be capped at \$74,000.00. If funds are used then they will be replenished up to the cap. The usage of these funds will be determined by the Lessor based on input from the Lessee. At the end of the lease term, or any extension thereof, the funds in the CIF become the unrestricted property of the Lessor. The amount in the CIF will be used solely for the purpose of fulfilling the Lessee's 60% maintenance responsibility. The County Board at the time of the completion of payment and-or end of this lease will determine the Community Health Agency's request to lease the building for \$1.00 annually. The current lease will terminate Dec. 31, 2039.
 - o Administrator Norman also outlined the current Board of Health proposal as:
 - Beginning in 2024 the County will transfer \$2,000 of the monthly installment of \$5,6694.28 and retain that amount in a Capital Improvement Fund (CIF). The CIF will be capped at \$74,000.00. If funds are used then they will be replenished up to the cap. The usage of these funds will be determined by the Lessor based on input from the Lessee. At the end of the lease term, or any extension thereof, the funds in the CIF become the unrestricted property of the Lessor. The amount in the CIF will be used

solely for the purpose of fulfilling the Lessee's 60% maintenance responsibility. The County Board at the time of the completion of payment and-or end of this lease will determine the Community Health Agency's request to lease the building for \$1.00 annually. The current lease will terminate Jun. 30, 2041.

- I expressed Board of Health wishes in light of the new proposal; CIF fund to be held by the health department not the county and lease to pay off the remaining bond obligation.
- I followed up in email on October 5th; requesting that Branch County allow the health department to hold the CIF fund.
- October 6th, Branch County Commissioners met in a work meeting and voted to move the county proposal to the full board meeting on October 11, 2022 where the proposal language was voted and approved.

Health Officer Recommendation: Accept the most recent offer outlined by Administrator Norman and unanimously approved by the Branch County Commissioners.

Reason for Recommendation:

- 1. This proposal meets most intentions of the Board of Health
 - a. it completes repayment of the bond
 - b. it establishes a slow reduction in amount paid in rent while moving some funds into a Capital Improvement Fund
 - c. it provides lessee input on use of the CIF
 - d. although it does not promise rent of \$1 per year, it specifies that this will be considered at the end of the lease term.
- 2. \$68,331.36/year for 13,800 sq ft equates to \$4.95 per sq ft per year. The establishment of the CIF lowers that cost per sq ft. Other commercial real estate in the Coldwater area is renting for more and would need modification to accommodate the health agency. The Northern Health Foundation still exists and could assist with a building project but the cost to build currently is very high with a similar square footage costing upwards of \$1.5 to 2 million.
- 3. The lease for our Coldwater location is not comparable to our other two facilities in Hillsdale and Three Rivers. The Hillsdale and Three Rivers facilities were built and paid for by the health department. Because the health agency had been advised legally that it could not own property, the arrangement to transfer ownership to the county once the mortgage obligation was retired was made. I am grateful that Hillsdale and St. Joseph Counties acknowledged this fact and provided an annual rental rate of \$1. In Coldwater, the health department occupies a county developed and owned building. The health department did not arrange for the construction of the building, nor did it pay the original bond or mortgage. Paying rent for the space seems a reasonable acknowledgement of these facts.
- 4. The lease offers coming from the county are not improving to benefit the health department.

Lease Ended o Balance of Deb	•							
balance of Dec	ft after 20 yea	is per Aumin	. Norman Şı	.,020,525.28				
Year	Monthly CIF	# of Months	Amt to CIF	CIF Total if Unspent	Monthly Rent	# of Months	Total to Debt	Debt Remain
2020 May-Dec	0.00	0.00	0.00	0.00	5,694.28	8.00	45,554.24	974,971.04
2021	0.00	0.00	0.00	0.00	5,694.28	12.00	68,331.36	906,639.68
2022 Jan-Oct	0.00	0.00	0.00	0.00	5,694.28	10.00	56,942.80	849,696.88
2022 Nov-Dec	0.00	0.00	0.00	0.00	5,694.28	2.00	11,388.56	838,308.32
2023	0.00	0.00	0.00	0.00	5,694.28	12.00	68,331.36	769,976.96
2024	300.00	12.00	3,600.00	3,600.00	5,394.28	12.00	64,731.36	705,245.60
2025	300.00	12.00	3,600.00	7,200.00	5,394.28	12.00	64,731.36	640,514.24
2026	300.00	12.00	3,600.00	10,800.00	5,394.28	12.00	64,731.36	575,782.88
2027	300.00	12.00	3,600.00	14,400.00	5,394.28	12.00	64,731.36	511,051.52
2028	300.00	12.00	3,600.00	18,000.00	5,394.28	12.00	64,731.36	446,320.16
2029	500.00	12.00	6,000.00	24,000.00	5,194.28	12.00	62,331.36	383,988.80
2030	500.00	12.00	6,000.00	30,000.00	5,194.28	12.00	62,331.36	321,657.44
2031	500.00	12.00	6,000.00	36,000.00	5,194.28	12.00	62,331.36	259,326.08
2032	500.00	12.00	6,000.00	42,000.00	5,194.28	12.00	62,331.36	196,994.72
2033	800.00	12.00	9,600.00	51,600.00	4,894.28	12.00	58,731.36	138,263.36
2034	800.00	12.00	9,600.00	61,200.00	4,894.28	12.00	58,731.36	79,532.00
2035	800.00	12.00	9,600.00	70,800.00	4,894.28	12.00	58,731.36	20,800.64
2036	800.00	12.00	9,600.00	80,400.00	4,894.28	12.00	58,731.36	-37,930.72
2037	800.00	12.00	9,600.00	90,000.00	4,894.28	12.00	58,731.36	-96,662.08
2038	2,000.00	12.00	24,000.00	114,000.00	3,694.28	12.00	44,331.36	-140,993.44
2039	2,000.00	12.00	24,000.00	138,000.00	3,694.28	12.00	44,331.36	-185,324.80

BOARD MEETING

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LEASE CONTRACT

THIS LEASE between the County of Branch, hereinafter called the Lessor, and the Branch-Hillsdale-St. Joseph Community Health Agency (P.A. 367), hereinafter called the Lessee, witnesseth that: the parties hereto for the considerations hereinafter mentioned covenant and agree as follows:

Location

1. The Lessor hereby leases to the Lessee and the Lessee hereby rents from the Lessor the premises described as Human Service Building, 570 Marshall Road, located at Coldwater, Michigan, for the term of years beginning on May 1, 2000, and ending on April 30, 2020. It is understood by both parties that the Lessee will occupy 60% of said premises.

Rent

2. The Lessee agrees to pay to the Lessor as rent for said premises the total sum of \$68,331.36 annually in monthly installments of \$5,694.28. All other charges and sums accruing to the Lessor hereunder shall be construed as rent.

3. The Lessor agrees to pay the cost of maintenance of said premises. Maintenance costs shall include, by way of example, but shall not be limited to, all costs of preventative maintenance including such items as ballasts, filters, bulbs, lubrication of equipment per manufacturers specifications, etc., snow removal from the parking lots and sidewalks upon the accumulation of two inches or more by the morning after the snow, grounds maintenance including grass cutting, leaf raking, landscaping, and reasonable litter removal, structural repairs not covered by any fire and casualty insurance coverage including new roofing, etc. as needed to maintain said premises in as good a condition of repair as when Lessee took possession of said premises, and any other items of repair or maintenance not specifically mentioned herein. The cost of maintenance shall include, but shall not be limited to, the actual cost of all materials, hired contractors or laborers, the labor costs for the County Complex Supervisor and staff attributable to maintenance of the premises described herein, and the pro rata portion of costs of equipment attributable to employment in the maintenance of said premises. Sixty (60%) percent of costs of said maintenance attributable to said premises shall be paid to the Lessor by the Lessee.

4. The Lessor agrees to maintain property, fire, and casualty insurance and premises liability insurance on said premises, and shall identify Lessee as a named insured on said policy, as part of the general insurance of Lessor. Sixty (60%) percent of costs of said insurance attributable to said premises shall be paid to the Lessor by the Lessee.

Description of Premises

5. The Lessee agrees that said premises shall be used as an office and clinic for Lessee's business, and for no other purpose; and that said premises shall be used and occupied in

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a careful, safe and proper manner; that no use, trade or occupation which is known in insurance as extra or especially hazardous shall be permitted therein; that no waste shall be committed or permitted upon nor any damage be done to said premises and building or by reason of the business conducted in said premises by the Lessee; and the Lessee will, at its own expense, during the continuance of this Lease, and any renewal thereof, keep the said premises and every part thereof in as good repair, and a the expiration of the term, yield and deliver up the same in like condition as when taken reasonable wear and use thereof alone excepted.

Unlawful Use

6. The Lessee shall not conduct or permit to be conducted on said premises any business nor permit any act which is contrary to or in violation of the laws of the United States of America or of the State of Michigan or of the ordinances of the said city, nor of the laws, rules and regulations of any governmental authority, and the Lessee agrees that in the use and occupancy of the premises the Lessee will comply with all the provisions of the Building Code and the ordinances of the said city, and the laws of the State of Michigan, pertaining to such use and occupancy. If the Lessor shall elect (and it is expressly given the right so to do) to declare a forfeiture of this Lease by reason of a default on the party of the Lessee in any of the Lessor and said premises against all cost, damages and expenses, including all loss of rental or other loss suffered by the Lessor on account thereof and incurred in connection with the defense of any suits or actions arising directly or indirectly from any violation of said laws or ordinances now in force or hereinafter enacted.

Alterations

7. The Lessee shall make no alterations in or additions or improvement to said premises without first obtaining the written consent of the Lessor and all additions and improvements made by the Lessee (except only movable office furniture and fixtures) shall become the property of the Lessor on the termination of the Lease or the occupancy of the premises.

Subletting and Assignments

8. The Lessee agrees that neither said premises nor any part thereof shall be sublet nor shall this lease be assigned without the prior written consent of the Lessor first having been obtained. No assignment for the benefit of creditors or by operation of law shall be effective to transfer any rights to the said assignee without the written consent of the Lessor first having been obtained. If the Lessee shall be declared insolvent or bankrupt, or if any assignment of the property of the Lessee shall be made for the benefit of credits or otherwise, or if the Lessee's leasehold interest herein shall be levied upon under execution, or seized by virtue of any writ of any court of law, or if a petition be filed to declare the Lessee bankrupt or a Trustee in bankruptcy or a Receiver be appointed for the Lessee, whether under the operation of the State or of the Federal statutes, then the Lessor may at its option immediately and without notice to the Lessee or any assignee, transferee, receiver, trustee or any other person or persons, terminate this lease and immediately repossess said premises, using such force as may be necessary without being deemed guilty of any manner of trespass or forcible entry or detainer. The Lessee expressly waives the service notice of intention to terminate this lease or repossess said premises,

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Lease Contract – Community Health Agency Page 3

or of any demand for payment of rent or any other notice or demand prescribed by any law of the State of Michigan, and agrees that the simple breach of any of the covenants herein shall of itself constitute a wrongful detainer of said premises by the Lessee within the meaning of the statutes of the State of Michigan governing forcible entry and detainer.

If the rent at any time shall not be paid when due, then that part of the rental sum covenanted to be paid by the Lessee under Section 2 hereof, which has not been paid to the Lessor, shall immediately become due and payable at the election of the Lessor without notice to the Lessee and in case the said Lessee is declared bankrupt or voluntarily offers to creditors terms of composition, or in case a receiver is appointed to take charge of and conduct the affairs of the Lessee, such claim for unpaid rent so due and payable under this Lease shall be considered liquidated damages and shall constitute a debt provable in bankruptcy or receivership.

Default

9. If the Lessee shall abandon or vacate said premises before the end of the term of this Lease, or if default shall be made by the Lessee in the payment of said rent or any installment or part thereof, or if the Lessee shall fail to observe or perform any of the Lessee's agreements in this Lease, then and in each and every instance of such abandonment, vacation, or default, the Lessee's right to enter said premises shall be suspended, and the Lessor may at its option and without notice enter said premises, change the locks on the doors of said leased premises, and may remove and exclude the Lessee from the said building (the Lessee hereby expressly agreeing not to enter in or upon said premises while in default in any respect hereunder), or the Lessor may at its option and without notice, enter said premises, remove any signs of said Lessee therefrom, and re-let the same as it may see fit, and that for the purpose of such re-letting the said Lessor is authorized to make any repairs, changes, alterations or additions in and to said leased premises as may be necessary in the sole opinion of the Lessor for the purpose of such re-letting. If a sufficient sum shall not be realized from such re-letting to cover the rent remaining unpaid by the Lessee, and the cost of expenses of repairs, changes, alterations or additions, and the expense of such re-letting, and the cost of collecting the rent accruing therefrom, then the Lessee will pay such deficiency upon demand. Any action taken by the Lessor under the provisions of this paragraph shall not be construed as an eviction of the Lessee, nor as a termination of this Lease, nor as a waiver of any claims for damages which the Lessors might have by reason of the Lessee's default. The Lessor may at its option in the event of default cancel this Lease, and avail itself of all privileges of entry mentioned above, as well as any other privileges of entry, and from and after due notice of such cancellation, all estate, rights, title and interest of the Lessee in said premises shall cause, anything herein contained to the contrary notwithstanding, without, however, waiving in any way any claims for damages which the Lessor might have against the Lessee by reason of such default.

Damage to Lessee's Property

10. All personal property of any kind or description whatsoever upon or in the said premises shall be at the Lessee's sole risk, and the Lessor shall not be liable for any damage either to person or property sustained by the Lessee or other persons, or for damage or loss suffered by the business or occupation of the Lessee due to the building or any part thereof becoming out of repair or arising from any acts or neglect of co-Lessees or other occupants of the building, or of other employees or the employees of Lessor or of other persons, or from

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bursting, overflowing or leaking of water, sewer or steam pipes or from the heating or plumbing fixtures, or from electric wires, or from gas, or odors, or caused in any other manner whatsoever except in the case of willful neglect on the part of the Lessor.

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Payments After Termination

11. No payment of money by the Lessee to the Lessor after the termination of this Lease, in any manner, or after the giving of any notice by the Lessor to the Lessee, shall reinstate, continue or extend the terms of this Lease or affect any notice given to that Lessee prior to the payment of such money, it being agreed that after the service of notice of the commencement of a suit or after final judgment granting the Lessor possession of said premises, the Lessor may receive and collect any sums of rent due or any other sums of money due under the terms of this Lease, and the payment of such money, whether as rent or otherwise, shall not waive said notice or in any manner affect any pending suit or any judgment theretofore obtained. If the Lessee shall fail to remove all effects from said premises upon termination of this Lease for any cause whatsoever, the Lessor may, at its option, remove the same in any manner that the Lessor shall choose, and store said effects without liability to the Lessee for loss thereof, and the Lessee agrees to pay the Lessor on demand any and all expenses incurred in such removal, including court costs and attorney's fees and storage charges on such effects for any length of time the same shall be in the Lessor's possession, or the Lessor may, at its option, without notice, sell said effects, or any of the same, at private sale and without legal process, for such price as the Lessor may obtain and without legal process, for such price as the Lessor may obtain and apply with proceeds of such sale upon any amounts, due under this Lease, from the Lessee to the Lessor and upon the expense incident to the removal and sale of said effects.

Renewal

12. If either party to this Lease shall fail to serve written notice upon the other party at least sixty (60) days prior to the end of the term set forth in Section 1 hereof, then this Lease shall be renewed on a month-to-month basis from such date; and, the rental to be paid by the Lessee during such renewal period shall be at the same monthly rate as last stipulated in Section 2 hereof, and all other terms and conditions herein set forth shall apply during such renewal period; and in like manner, this Lease shall be renewed from month to month until terminated by either party by written notice served upon the other party not less than thirty (30) days prior to the end of any such renewal period; provided, however, that should the aforesaid notice be so served by either party upon the other, in time to be effective as of the date aforesaid in Section 1 hereof, or should such notice be so served to be effective at the end of any renewal period hereof, then the Lessee agrees to deliver up and surrender to the Lessor possession of said premises at such termination.

Damage by Fire

13. In case said premises shall be so damaged by fire or other casualty (not caused by the act or negligence of the Lessee or any of its servants, agents or employees) as to be rendered untenantable, and shall not be repaired by the Lessor and put in tenantable condition within sixty (60) days from the time the Lessee gives the Lessor full and complete possession of the premises so damaged for the purpose of making such repairs, it shall be optional with either party to terminate this Lease by a written notice to the other at the end of such time, in which case such

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rent as shall be due from the Lessee to the Lessor up to the date of the fire or other casualty if the Lessee wholly vacates the premises at the time or up to such date thereafter that the Lessee wholly vacates and ceases to use said premises, shall be paid by the Lessee to the Lessor at the rate herein provided. In case such damage is repaired and the premises made tenantable within such sixty (60) days provided herein, no right to terminate this lease for such cause shall exist, but the rent shall abate for the period during which the premises remained untenantable and unused in any way by the Lessee.

Alterations Required By Authorities

14. If the Lessor shall be required by the municipality, or by any order or decree of any court or of any other governmental authority or for any other reason, to repair, alter, remove, reconstruct or improve any part of the leased premises or of the said building, then such work may be done by and at the expense of the Lessor, and the Lessee hereby waives all claims for damages because of such work. The Lessor will take steps to minimize disruption of Lessee operations during said alterations.

Waivers

15. No waiver of any condition in this Lease shall be implied from the Lessor's omission to declare a forfeiture on account of its violation if such violation be continued or repeated, and no express waiver shall affect any other than the condition specified and that only as specifically stated, and the same shall not be deemed to imply or constitute a subsequent waiver of such condition or covenant.

16. All rights and remedies of the Lessor shall be cumulative, and none shall be exclusive of any other rights or remedies allowed by law or by the terms of this Lease.

17. If more than one joins in the execution hereof as Lessee, or if the Lessee be a person or a firm or a corporation or an association of any sort, the pronouns and relative words herein used shall be read as if written in the plural, the masculine, the feminine, or the neuter respectively, as the case may be.

Rules and Regulations

Janitors

18. Any person employed by the Lessee, with the Lessor's consent, to do janitor work, shall, while in said building and outside of said premises, be subject to, and under the control and direction of the County Complex Supervisor of said building (but not as agent or servant of said supervisor or of the Lessor).

Pass Key

19. The Lessor may retain a pass key to the leased premises and be allowed admittance thereto at all times to inspect the premises, and to do such other things as are necessary and proper in connection with management or maintenance of such premises.

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Alterations and Repairs

20. The Lessor may enter the said premises at all reasonable hours for the purpose of exhibiting the same, or making any repairs, alterations, or additions which the Lessor shall deem necessary for the safety, preservation, or improvement of said premises or of said building, and the Lessor shall be allowed to take all materials into and upon said premises that may be required to make such repairs, improvements and additions or any alterations for the benefit of the Lessee without in any way being deemed or held guilty of an eviction of the Lessee; and the rent stipulated to be paid shall in no wise abate while said repairs, alterations or additions are being made; nor shall the Lessee be entitled to maintain a set-off or counterclaim for damages against the Lessor by reason of loss or interruption to the business of the Lessee because of the doing of any such work. All such work shall be done during ordinary working hours, or if any such work is, at the request of the Lessee, to be done during any other hours, the Lease Lessee shall pay for any extra cost occurring because of such request.

Electric Lamps

21. The first installation of electric light lamps in the premises will be made by the Lessor in the manner and of the style and voltage customary in said building. Thereafter the Lessee shall replace and maintain such installation of electric light lamps and shall notify the Lessor through a County Complex work order. The Lessee shall be responsible for the replacement costs.

Locks and Keys

22. No additional locks shall be placed upon the doors of the premises. The Lessee upon termination of this Lease shall surrender and deliver to the Lessor all keys to said premises which are in the possession of the Lessee or its agents, employees or others permitted to occupy said premises by the Lessee.

Additional Rules

23. The Lessor reserves the right to make such other further and reasonable rules and regulations as in its judgment may from time to time be necessary or desirable for the safety, care, appearance and cleanliness of the premises and for the preservation of good order and prestige therein.

24. All of the terms, conditions and covenants to be observed and performed by the parties hereto shall be applicable to and binding upon their several heirs, executors, administrators, successors, legal representatives and assigns, as the case may be.

25. The leased premises contains approximately 13,800 square feet and shall be established as sixty percent of the building at 570 Marshall Road.

Utilities

26. The Lessee is responsible for 60% of all utilities – electrical, sewer and water on said premises.

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Trash Removal

Lessee is responsible for removal of trash from the Lease premises. 27.

28. Lessee to carry own contents insurance.

Lessee may, upon 90 days written notice, terminate this lease if the funding for 29. Branch-Hillsdale-St. Joseph Community Health Agency from all funding sources combined falls more than 10% below the funding levels as existed the effective date of this Lease, provided that Lessee vacates said premises upon the effective date of such termination of Lease.

IN WITNESS WHEREOF the parties to this lease have subscribed their names hereto this day of

	THE BRANCH-HILLSDALE-ST. JOSEPH COMMUNITY HEALTH AGENCY
	Agent for the Lessee
	By: Mynulla Maish
Witnesses:	
Mauren S. Ctalin	·
	Title
Dena K Holcomb	
	Title
	COUNTY OF BRANCH
Witnesses:	By: <u>Manuf</u> Chairperson, Board of Commissioner
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Nonere

Clerk

LEASE CONTRACT

Between

County of Branch and Branch-Hillsdale-St. Joseph Community Health Agency

THIS LEASE between the County of Branch, hereinafter called the Lessor, and the Branch-Hillsdale-St. Joseph Community Health Agency (P.A. 367), hereinafter called the Lessee, witnesseth that: the parties hereto for the considerations hereinafter mentioned covenant and agree as follows:

Location

1. The Lessor hereby leases to the Lessee and the Lessee hereby rents from the Lessor the premises described as Human Service Building, 570 Marshall Road, located at Coldwater, Michigan, for the term of years beginning on May 1, 2020, and ending on April 30, 2040. It is understood by both parties that the Lessee will occupy 60% of said premises.

Rent

2. The Lessee agrees to pay to the Lessor as rent for said premises the total sum of \$68,331.36 annually in monthly installments of \$5,694.28. All other charges and sums accruing to the Lessor hereunder shall be construed as rent.

3. The Lessor agrees to pay the cost of maintenance of said premises. Maintenance costs shall include, by way of example, but shall not be limited to, all costs of preventative maintenance including such items as ballasts, filters, bulbs, lubrication of equipment per manufacturers specifications, etc., snow removal from the parking lots and sidewalks upon the accumulation of two inches or more by the morning after the snow, grounds maintenance including grass cutting, leaf raking, landscaping, and reasonable litter removal, structural repairs not covered by any fire and casualty insurance coverage including new roofing, etc. as needed to maintain said premises in as good a condition of repair as when Lessee took possession of said premises, and any other items of repair or maintenance not specifically mentioned herein. The cost of maintenance shall include, but shall not be limited to, the actual cost of all materials, hired contractors or laborers, the labor costs for the County Complex Supervisor and staff attributable to maintenance of the premises described herein, and the pro rata portion of costs of equipment attributable to employment in the maintenance of said premises. Sixty (60%) percent of costs of said maintenance attributable to said premises shall be paid to the Lessor by the Lessee.

4. The Lessor agrees to maintain property, fire, and casualty insurance and premises liability insurance on said premises, and shall identify Lessee as a named insured on said policy, as part of the general insurance of Lessor. Sixty (60%) percent of costs of said insurance attributable to said premises shall be paid to the Lessor by the Lessee.

5. Beginning in 2024 and continuing for the remainder of the lease term the County will transfer \$2,000.00 of the monthly installment of \$5,694.28 and retain that amount in a Capital

Improvement Fund (CIF). The CIF will be capped at \$74,000.00. If funds are used then they will be replenished up to the cap. The usage of these funds will be determined by the Lessor based on input from the Lessee. At the end of the lease term, or any extension thereof, the funds in the CIF become the unrestricted property of the Lessor.

Description of Premises

6. The Lessee agrees that said premises shall be used as an office and clinic for Lessee's business, and for no other purpose; and that said premises shall be used and occupied in a careful, safe and proper manner; that no use, trade, or occupation which is known in insurance as extra or especially hazardous shall be permitted therein; that no waste shall be committed or permitted upon nor any damage be done to said premises and building or by reason of the business conducted in said premises by the Lessee; and the Lessee will, at its own expense, during the continuance of this Lease, and any renewal thereof, keep the said premises and every part thereof in as good repair, and at the expiration of the term, yield and deliver up the same in like condition as when taken reasonable wear and use thereof alone excepted.

Unlawful Use

7. The Lessee shall not conduct or permit to be conducted on said premises any business nor permit any act which is contrary to or in violation of the laws of the United States of America or of the State of Michigan or of the ordinances of the said city, nor of the laws, rules and regulations of any governmental authority, and the Lessee agrees that in the use and occupancy of the premises the Lessee will comply with all the provisions of the Building Code and the ordinances of the said city, and the laws of the State of Michigan, pertaining to such use and occupancy. If the Lessor shall elect (and it is expressly given the right so to do) to declare a forfeiture of this Lease by reason of a default on the party of the Lessee in any of the Lessor and said premises against all cost, damages and expenses, including all loss of rental or other loss suffered by the Lessor on account thereof and incurred in connection with the defense of any suits or actions arising directly or indirectly from any violation of said laws or ordinances now in force or hereinafter enacted.

Alterations

8. The Lessee shall make no alterations in or additions or improvement to said premises without first obtaining the written consent of the Lessor and all additions and improvements made by the Lessee (except only movable office furniture and fixtures) shall become the property of the Lessor on the termination of the Lease or the occupancy of the premises.

Subletting and Assignments

9. The Lessee agrees that neither said premises nor any part thereof shall be sublet nor shall this lease be assigned without the prior written consent of the Lessor first having been obtained. No assignment for the benefit of creditors or by operation of law shall be effective to transfer any rights to the said assignee without the written consent of the Lessor first having been obtained. If the Lessee shall be declared insolvent or bankrupt, or if any assignment of the property of the Lessee shall be made for the benefit of credits or otherwise, or if the Lessee's leasehold interest

herein shall be levied upon under execution, or seized by virtue of any writ of any court of law, or if a petition be filed to declare the Lessee bankrupt or a Trustee in bankruptcy or a Receiver be appointed for the Lessee, whether under the operation of the State or of the Federal statues, then the Lessor may at its option immediately and without notice to the Lessee or any assignee, transferee, receiver, trustee or any other person or persons, terminate this lease and immediately repossess said premises, using such force as may be necessary without being deemed guilty of any manner of trespass or forcible entry or detainer. The Lessee expressly waives the service notice of intention to terminate this lease or repossess said premises, or of any demand for payment of rent or any other notice or demand prescribed by any law of the State of Michigan, and agrees that the simple breach of any of the covenants herein shall of itself constitute a wrongful detainer of said premises by the Lessee within the meaning of the statues of the State of Michigan governing forcible entry and detainer.

If the rent at any time shall not be paid when due, then that part of the rental sum covenanted to be paid by the Lessee under Section 2, hereof, which has not been paid to the Lessor, shall immediately become due and payable at the election of the Lessor without notice to terms of composition, or in case a receiver is appointed to take charge of and conduct the affairs of the Lessee, such claim for unpaid rent so due and payable under this Lease shall be considered liquidated damages and shall constitute a debt provable in bankruptcy or receivership.

Default

10. If the Lessee shall abandon or vacate said premises before the end of the term of this Lease, or if default shall be made by the Lessee in the payment of said rent or any installment or part thereof, or if the Lessee shall fail to observe or perform any of the Lessee's agreements in this Lease, then and in each and every instance of such abandonment, vacation, or default, the Lessee's right to enter said premises shall be suspended, and the Lessor may at its option and without notice enter said premises, change the locks on the doors of said leased premises, and may remove and exclude the Lessee from the said building (the Lessee hereby expressly agreeing not to enter in or upon said premises while in default in any respect hereunder), or the Lessor may at its option and without notice, enter said premises, remove any signs of said Lessee therefrom, and re-let the same as it may see fit, and that for the purpose of such re-letting the said Lessor is authorized to make any repairs, changes, alterations or additions in and to said leased premises as may be necessary in the sole opinion of the Lessor for the purpose of such re-letting. If a sufficient sum shall not be realized from such re-letting to cover the rent remaining unpaid by the Lessee, and the cost of expenses of repairs, changes, alterations or additions, and the expense of such re-letting, and the cost of collecting the rent accruing therefrom, then the Lessee will pay such deficiency upon demand. Any action taken by the Lessor under the provisions of this paragraph shall not be construed as an eviction of the Lessee, nor as a termination of this Lease, nor as a waiver of any claims for damages which the Lessors might have by reason of the Lessee's default. The Lessor may at its option in the event of default cancel this Lease, and avail itself of all privileges of entry mentioned above, as well as any other privileges of entry, and from and after due notice of such cancellation, all estate, rights, title and interest of the Lessee in said premises shall cause, anything herein contained to the contrary notwithstanding, without, however, waiving in any way any claims for damages which the Lessor might have against the Lessee by reason of such default.

Damage to Lessee's Property

11. All personal property of any kind or description whatsoever upon or in the said premises shall be at the Lessee's sole risk, and the Lessor shall not be liable for any damage either to person or property sustained by the Lessee or other persons, or for damage or loss suffered by the business or occupation of the Lessee due to the building or any part thereof becoming out of repair or arising from any acts or neglect of co-Lessees or other occupants of the building, or of other employees or the employees of Lessor or of other persons, or from bursting, overflowing or leaking of water, sewer or steam pipes or from the heating or plumbing fixtures, or from electric wires, or from gas, or odors, or caused in any other manner whatsoever except in the case of willful neglect on the part of the Lessor.

Payments After Termination

12. No payment of money by the Lessee to the Lessor after the termination of this Lease, in any manner, or after the giving of any notice by the Lessor to the Lessee, shall reinstate, continue or extend the terms of this Lease or affect any notice given to that Lessee prior to the payment of such money, it being agreed that after the service of notice of the commencement of a suit or after final judgment granting the Lessor possession of said premises, the Lessor may receive and collect any sums of rent due or any other sums of money due under the terms of this Lease, and the payment of such money, whether as rent or otherwise, shall not waive said notice or in any manner affect any pending suit or any judgment theretofore obtained. If the Lessee shall fail to remove all effects from said premises upon termination of this Lease for any cause whatsoever, the Lessor may, at its option, remove the same in any manner that the Lessor shall choose, and store said effects without liability to the Lessee for loss thereof, and the Lessee agrees to pay the Lessor on demand any and all expenses incurred in such removal, including court costs and attorney's fees and storage charges on such effects for any length of time the same shall be in the Lessor's possession, or the Lessor may, at its option, without notice, sell said effects, or any of the same, at private sale and without legal process, for such price as the Lessor may obtain and without legal process, for such price as the Lessor may obtain and apply with proceeds of such sale upon any amounts, due under this Lease, from the Lessee to the Lessor and upon the expense incident to the removal and sale of said effects.

Renewal

13. If either party to this Lease shall fail to serve written notice upon the other party at least sixty (60) days prior to the end of the term set forth in Section 1 hereof, then this Lease shall be renewed on a month-to-month basis from such date; and, the rental to be paid by the Lessee during such renewal period shall be at the same monthly rate as last stipulated in Section 2 hereof, and all other terms and conditions herein set forth shall apply during such renewal period; and in like manner, this Lease shall be renewed from month to month until terminated by either party by written notice served upon the other party not less than thirty (30) days prior to the end of any such renewal period; provided, however, that should the aforesaid notice be so served by either party upon the other, in time to be effective as of the date aforesaid in Section 1 hereof, or should such notice be so served to be effective at the end of any renewal period hereof, then the Lessee agrees to deliver up and surrender to the Lessor possession of said premises at such termination.

Damage by Fire

14. In case said premises shall be so damaged by fire or other casualty (not caused by the act or negligence of the Lessee or any of its servants, agents or employees) as to be rendered untenantable, and shall not be repaired by the Lessor and put in tenantable condition within sixty (60) days from the time the Lessee gives the Lessor full and complete possession of the premises so damaged for the purpose of making such repairs, it shall be optional with either party to terminate this Lease by a written notice to the other at the end of such time, in which case such rent as shall be due from the Lessee to the Lessor up to the date of the fire or other casualty if the Lessee wholly vacates the premises at the time or up to such date thereafter that the Lessee wholly vacates and ceases to use said premises, shall be paid by the Lessee to the Lessor at the rate herein provided. In case such damage is repaired and the premises made tenantable within such sixty (60) days provided herein, no right to terminate this lease for such cause shall exist, but the rent shall abate for the period during which the premises remained untenantable and unused in any way by the Lessee.

Alterations Required by Authorities

15. If the Lessor shall be required by the municipality, or by any order or decree of any court or of any other governmental authority or for any other reason, to repair, alter, remove, reconstruct or improve any part of the leased premises or of the said building, then such work may be done by and at the expense of the Lessor, and the Lessee hereby waives all claims for damages because of such work. The Lessor will take steps to minimize disruption of Lessee operations during said alterations.

Waivers

16. No waiver of any condition in this Lease shall be implied from the Lessor's omission to declare a forfeiture on account of its violation if such violation be continued or repeated, and no express waiver shall affect any other than the condition specified and that only as specifically stated, and the same shall not be deemed to imply or constitute a subsequent waiver of such condition or covenant.

17. All rights and remedies of the Lessor shall be cumulative, and none shall be exclusive of any other rights or remedies allowed by law or by the terms of this Lease.

18. If more than one joins in the execution hereof as Lessee, or if the Lessee be a person or a firm or a corporation or an association of any sort, the pronouns and relative words herein used shall be read as if written in the plural, the masculine, the feminine, or the neuter respectively, as the case may be.

RULES AND REGULATIONS

<u>Janitors</u>

19. Any person employed by the Lessee, with the Lessor's consent, to do janitor work, shall, while in said building and outside of said premises, be subject to, and under the control and direction of the County Complex Supervisor of said building (but not as agent or servant of said supervisor or of the Lessor).

Pass Key

20. The Lessor may retain a pass key to the leased premises and be allowed admittance thereto at all times to inspect the premises, and to do such other things as are necessary and proper in connection with management or maintenance of such premises.

Alterations and Repairs

21. The Lessor may enter the said premises at all reasonable hours for the purpose of exhibiting the same, or making any repairs, alterations, or additions which the Lessor shall deem necessary for the safety, preservation, or improvement of said premises or of said building, and the Lessor shall be allowed to take all materials into and upon said premises that may be required to make such repairs, improvements and additions or any alterations for the benefit of the Lessee without in any way being deemed or held guilty of an eviction of the Lessee; and the rent stipulated to be paid shall in no way abate while said repairs, alterations or additions are being made; nor shall the Lessee be entitled to maintain a set-off or counterclaim for damages against the Lessor by reason of loss or interruption to the business of the Lessee because of the doing of any such work. All such work shall be done during ordinary working hours, or if any such work is, at the request of the Lessee, to be done during any other hours, the Lease Lessee shall pay for any extra cost occurring because of such request.

Electric Lamps

22. The first installation of electric light lamps in the premises will be made by the Lessor in the manner and of the style and voltage customary in said building. Thereafter the Lessee shall replace and maintain such installation of electric light lamps and shall notify the Lessor through a County Complex work order. The Lessee shall be responsible for the replacement costs.

Locks and Keys

23. No additional locks shall be placed upon the doors of the premises. The Lessee upon termination of this Lease shall surrender and deliver to the Lessor all keys to said premises which are in the possession of the Lessee or its agents, employees or others permitted to occupy said premises by the Lessee.

Additional Rules

24. The Lessor reserves the right to make such other further and reasonable rules and regulations as in its judgment may from time to time be necessary or desirable for the safety, care, appearance and cleanliness of the premises and for the preservation of good order and prestige therein.

25. All of the terms, conditions and covenants to be observed and performed by the parties hereto shall be applicable to and binding upon their several heirs, executors, administrators, successors, legal representatives and assigns, as the case may be.

26. The leased premise contains approximately 13,800 square feet and shall be established as sixty percent (60%) of the building at 570 Marshall Road.

Utilities

27. The Lessee is responsible for 60% of all utilities - electrical, sewer and water on said premises.

Trash Removal

28. Lessee is responsible for removal of trash from the Lease premises.

29. Lessee to carry own contents insurance.

30. Lessee may, upon 90 days written notice, terminate this lease if the funding for Branch-Hillsdale-St. Joseph Community Health Agency from all funding sources combined falls more than 10% below the funding levels as existed the effective date of this Lease, provided that Lessee vacates said premises upon the effective date of such termination of Lease.

IN WITNESS WHEREOF the parties to the lease have subscribed their names hereto this _____ day of _____, 2020.

		THE BRANCH-HILLSDALE-ST. JOSEPH COMMUNITY HEALTH AGENCY Agent for the Lessee
Witnesses:		By:
Name	Title	
Name	Title	
		COUNTY OF BRANCH
Witnesses:		By: Ted Gordon, Chairperson Board of Commissioners
Name	Title	
Name	Title	7



Health Officer Compensation Information 2022

The current Health Officer has been in her position for 7 years, which is above where other employees top out on the Agency's salary scale. Consequently, a reasonable argument could be made that she should be compensated at the high end of the scale.

In an independent classification and compensation study done in 2019, the recommendation salary range for the Health Officer salary was \$88,294 at the low end, and \$110,368 at the high end. When taking these numbers and creating a scale, that is comparable to the scale for other BHSJ employees, we would get the following:

2019 Proposed Salary from Compensation Study	<u>Hire in</u>	Year 1	Year 2	Year 3	Year 4	Year 5	<u>Year 6</u>
Health Officer Salary	\$88,294	\$91,973	\$95,652	\$99,331	\$103,010	\$106,689	\$110,368

The figures provided in the table above do not take into account inflation, which would further exacerbate the disparity in the BHSJCHA's Health Officer rate of pay

Increase the Health Officer's Salary to \$111,648.

The Agency has recommended a 5% increase for all staff members. If this increase goes through, other staff at the Agency will be compensated at an average of 1.16% above the recommended scale in 2019. Utilizing the same 1.16% increase from the proposed wages, the Health Officer's salary would be \$111,648. This would be a 24.36% increase from the current salary.

Increase the Health Officer's Salary to \$94,262.

The Health Officer's current salary is \$89,774. If she were to receive the same 5% that is being recommended for staff, she would receive a salary of \$94,262. This would be 14.59% lower than the 2019 recommendation, which perpetuates the disparity in compensation levels between how the Health Officer is compensated, and how the staff are compensated.

Increase the Health Officer's Salary by a different Percentage

It may be practical to try to find some middle ground that will decrease the disparity in compensation between the Health Officer and other staff members by a different percentage.

- A) Providing the Health Officer with a 11.39% increase would increase the Health Officer's salary to \$100,000, which is 11% lower than the 2019 proposed study, and falls in the middle of the scale (see chart above).
- B) Providing the Health Officer with a 15% increase would increase the Health Officer's salary to \$103,240, which is 6.46% lower than the 2019 proposed study (see chart above)



Local Public Health Department Salary Survey (from October/November 2021)

Health Department	Health Officer Salary Range	Population	Per Capita Income
Branch-Hillsdale-	\$81,607.50 ('19 contract	151,547	\$25,716 (avg)
St.Joseph CHA	\$75,568)		
Berrien County HD	\$94,894 - \$127,167	154,316	\$30,864
Kalamazoo County	\$110,780 - \$135,948	261,670	\$31,975
HD			
Cass/VanBuren DHD	\$110,000 - \$120,000	127,176	\$29,672 (avg)
Mid-Michigan DHD	\$98,093 - \$115,190	187,503 (3	\$27,526 (avg)
		counties)	
Barry-Eaton DHD	\$108,326	171,598	\$32,593.50 (avg)
Allegan County HD	\$86.944 - \$126,089.60	120,502	\$29,215
Central Michigan	\$107,000 - \$114,000	117,594 (5	\$24,211 (avg)
DHD		counties)	_
Calhoun County HD	\$98,397 - \$125,706	134,310	\$28,175
Lenawee County HD	\$80,721.05 - \$92,866.59	99,423	\$27,850



LETTER OF AGREEMENT December 13, 2021

LETTER OF AGREEMENT, by and between Rebecca Burns and the Branch-Hillsdale-St. Joseph Community Health Agency for the position of Health Officer.

This is intended to be a binding contract by and between the parties effective January 1, 2022 through December 31, 2022. Either party may terminate this agreement with or without cause upon giving a 60-day notice to the other party of the intention.

The agreed upon base salary by both parties shall be \$89,774 per year. During the terms of this contract the Health Officer shall be granted any percentage increase in pay as approved by the Board of Health for employees of this agency.

The Board of Health shall evaluate the performance of the Health Officer annually per the evaluation policy adopted by the Board of Health. Upon a satisfactory evaluation, the Board of Heath may award up to \$5,000 in merit pay.

It is hereby agreed by both parties that the Health Officer position shall be a full-time position. The duties of the position shall be defined in the job description created by the Agency and in compliance with the requirements of the State of Michigan.

It is hereby agreed by both parties that Rebecca Burns, a current employee of this Agency, will retain her current fringe benefits which are consistent with the benefits listed in the Agency's Personnel Policies; health insurance, life insurance, disability insurance, MERS, etc.

It is hereby agreed by both parties that Rebecca Burns shall be paid the agency rate per mile for necessary business travel for the completion of her assigned duties in accordance with the Agency's Travel Policy.

It is hereby agreed by both parties that Rebecca Burns shall retain her current accrued vacation and sick time and earn future vacation and sick time in compliance with the Personnel Policies of the Agency at the rate of 10 years or more of service.

It is hereby agreed by both parties that Rebecca Burns shall be reimbursed the amount of expenses incurred for the successful completion of trainings, classes, or conferences taken as deemed necessary for the position.

It is hereby agreed by both parties that if termination of this contract becomes necessary with or without cause that Rebecca Burns shall be paid any and all accrued time (vacation and sick leave) upon termination earned to date.

The terms of this contract may continue for 60 days after December 31, 2022 as long as it is mutually agreed by both parties.

Kathy Pangle, Chair, Board of Health

Date: 12-22-21

Rebecca Burns, MPH, RS, Health Officer

Date: 12-22-21



LETTER OF AGREEMENT October 27, 2022

LETTER OF AGREEMENT, by and between Rebecca Burns and the Branch-Hillsdale-St. Joseph Community Health Agency for the position of Health Officer.

This is intended to be a binding contract by and between the parties effective January 1, 2023 through December 31, 2025. Either party may terminate this agreement with or without cause upon giving a 60-day notice to the other party of the intention.

The agreed upon base salary by both parties shall be <u>\$_____</u> per year. Suggested language: salary amount specified for each year of the contract with increases. During the terms of this contract the Health Officer shall be granted any percentage increase in pay as approved by the Board of Health for employees of this agency.

The Board of Health shall evaluate the performance of the Health Officer annually per the evaluation policy adopted by the Board of Health. Upon a satisfactory evaluation, the Board of Health may award up to \$5,000 in merit pay.

It is hereby agreed by both parties that the Health Officer position shall be a full-time position. The duties of the position shall be defined in the job description created by the Agency and in compliance with the requirements of the State of Michigan.

It is hereby agreed by both parties that Rebecca Burns, a current employee of this Agency, will retain her current fringe benefits which are consistent with the benefits listed in the Agency's Personnel Policies; health insurance, life insurance, disability insurance, MERS, etc.

It is hereby agreed by both parties that Rebecca Burns shall be paid the agency rate per mile for necessary business travel for the completion of her assigned duties in accordance with the Agency's Travel Policy.

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It is hereby agreed by both parties that if termination of this contract becomes necessary with or without cause that Rebecca Burns shall be paid any and all accrued time (vacation and sick leave) upon termination earned to date.

The terms of this contract may continue for 60 days after December 31, 2025 as long as it is mutually agreed by both parties.

Tom Matthew, Chair, Board of Health

Date: _____

Rebecca A. Burns, MPH, RS, Health Officer

Date: _____

Lighthouse Insurance Group, Inc.

Branch Hillsdale St Joseph Community Health Agency

Medical Insurance Fully Insured Benefits and Cost Analysis

						1/1/2	023	
Insurance Company							Blue Cross B	lue Shield
	1	SB PP	O 80%	SB PPO 80%		SB PI	PO 80%	SB PPO 80%
Type of Plan		\$1,000/\$2,000	Deductible	\$1,000/\$2,000 Deductible		\$1,500/\$3,00	00 Deductible	\$1,500/\$3,000 Deductible
In Network] [
Deductible		\$1,000/	\$2,000	\$1,000/\$2,000		\$1,500)/\$3,000	\$1,500/\$3,000
Coinsurance Maximum		\$2,500/	\$5,000	\$2,500/\$5,000		\$2,500)/\$5,000	\$2,500/\$5,000
Out of Pocket Maximum		\$6,350/	\$12,700	\$8,150/\$16,300		\$6,350	/\$12,700	\$8,150/\$16,300
Office Visit		\$30 C	opay	\$30 Copay		\$30	Copay	\$30 Copay
Virtual Visit		\$30 C	орау	\$30 Copay		\$30	Сорау	\$30 Copay
Preventive		100)%	100%		10	0%	100%
Specialist Visit		\$30 C	орау	\$30 Copay		\$30	Сорау	\$30 Copay
Urgent Care		\$30 C		\$30 Copay			Сорау	\$30 Copay
Inpatient & Outpatient		80% after d	leductible	80% after deductible		80% after	deductible	80% after deductible
Advanced Imaging		80% after d	leductible	80% after deductible		80% after	deductible	80% after deductible
Emergency Room		\$150 copa	y per visit	\$150 copay per visit		\$150 cop	ay per visit	\$150 copay per visit
Emergency Room		(copay waived	l if admitted)	(copay waived if admitted)		(copay waive	ed if admitted)	(copay waived if admitted)
Ambulance		80% after d	leductible	80% after deductible		80% after	deductible	80% after deductible
Prescription Drug		\$20/\$60/50% (\$8	0min /\$100max)	\$20/\$60/50% (\$80min /\$100ma	ax)	\$20/\$60/50% (\$	80min /\$100max)	\$20/\$60/50% (\$80min /\$100ma)
Premium		Current	10/1/2022	1/1/2023		Current	10/1/2022	1/1/2023
Single	4	\$668.13	\$692.08	\$668.05	19	\$643.66	\$666.40	\$641.83
Double	3	\$1,593.25	\$1,651.37	\$1,603.31	6	\$1,534.31	\$1,589.56	\$1,540.41
Family	2	\$2,016.34	\$2,087.44	\$2,004.15	13	\$1,943.21	\$2,010.70	\$1,925.51
ESTIMATED MONTHLY		\$11,484.95	\$11,897.31	\$11,490.43		\$46,697.13	\$48,338.06	\$46,468.86
ESTIMATED YEARLY		\$137,819.40	\$142,767.72	\$137,885.16		\$560,365.56	\$580,056.72	\$557,626.32
% DIFFERENCE			3.59%	0.05%			3.51%	-0.49%
Combined Annual Oct 2022				\$72	22,8	24.44		
Combined Annual Jan 2023				\$6	95,5	11.48		
Combined Difference					-3.7	B%		

SB HSA 80%	SB HSA 80%
\$1,500/\$3,000 Deductible	\$3,000/\$6,000 Deductible
\$1,500/\$3,000	\$3.000/\$6.000
N/A	N/A
\$4,000/\$8,000	\$6,900/\$13,800
80% after deductible	80% after deductible
80% after deductible	80% after deductible
100%	100%
80% after deductible	80% after deductible
80% after deductible	80% after deductible
80% after deductible	80% after deductible
80% after deductible	80% after deductible
80% after deductible	80% after deductible
80% after deductible	80% after deductible
\$20/\$60/50% (\$80min /\$100max)	\$20/\$60/50% (\$80min /\$100max)
*after deductible	*after deductible
1/1/2023	1/1/2023
\$596.22	\$500.84
\$1,430.94	\$1,202.01
\$1,788.68	\$1,502.52

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